

# **Herefordshire Council**

## Summative Assessment of The Marches Building Investment Grant Scheme

# Findings

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European Union European Structural and Investment Funds



23 September 2019

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- Continuing Need
- Reasons for Applying
- Beneficiary Satisfaction
- Impacts
- Value for Money
- Traditional vs More Developed Areas
- Grant Size

#### Lessons Learned

| Continuing need | Reasons | Satisfaction | Impacts | Value for<br>money | Area analysis | Grant size | Lessons |
|-----------------|---------|--------------|---------|--------------------|---------------|------------|---------|
|-----------------|---------|--------------|---------|--------------------|---------------|------------|---------|

### Continuing Need (1) – GVA Growth



Between 2015 and 2017 GVA growth in The Marches was below regional and national averages



### Continuing Need (2) – Strategic Priorities

- Industrial Strategy identifies access to finance as an issue
- West Midlands Local Industrial Strategy identifies a shortfall of land for employment space
- The Marches Strategic Economic Plan identifies access to finance as an issue

#### Reasons for Applying – Premises Issues





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#### **Beneficiary Satisfaction**

Continuing

need





### Impacts (1) – Jobs



|               | Gross | Net additional |
|---------------|-------|----------------|
| Project close | 110   | 75             |
| 2022          | 268   | 183            |
|               |       |                |



### Impacts (2) – GVA



|               | Gross       | Net additional |
|---------------|-------------|----------------|
| Project close | £4,146,667  | £3,378,346     |
| 2025          | £30,265,190 | £24,657,460    |



#### Impacts (3) – Wider Benefits



|                           | % of respondents<br>with current<br>impact |
|---------------------------|--|
| Invested in new equipment | 90%  |
| Increased production      | 80%  |
| New products or services  | 80%  |
| Increased exports         | 50%  |



#### Value for Money



|                                    | Project<br>close | 2025       |
|------------------------------------|------------------|------------|
| ERDF cost                          | £1,856,514       | £1,856,514 |
| Cost per gross job                 | £16,877          | £6,927     |
| Cost per net job                   | £24,754          | £10,145    |
| Ratio of GVA increase to ERDF cost | 1.8:1            | 13.3:1     |



#### Transitional vs More Developed Areas



| By 2025                            | Transitional  | More<br>developed |  |
|------------------------------------|---------------|-------------------|--|
| ERDF cost                          | £1,242,561    | £613,953          |  |
| Net additional jobs                | 140           | 43                |  |
| Net additional GVA                 | £19.0 million | £5.7 million      |  |
| ERDF cost per net additional job   | £8,875        | £14,278           |  |
| Ratio of GVA increase to ERDF cost | 15.3:1        | 9.2:1             |  |





|                     | % with a<br>current<br>impact | Average<br>current<br>impact | % with a<br>future<br>impact | Average<br>future<br>impact |
|---------------------|-------------------------------|------------------------------|------------------------------|-----------------------------|
| Up to £9,000        | 50%                           | 19%                          | 50%                          | 7%                          |
| £40,000 to £70,000  | 83%                           | 18%                          | 80%                          | 37%                         |
| £80,000 to £100,000 | 50%                           | 22%                          | 83%                          | 53%                         |







#### Strengths

- Project management
- Communication with applicants
- Steering Group committed and diverse
- Robust application review process
- Quick and straightforward application and decision-making
- Ongoing engagement with beneficiaries



### Lessons (2)



#### **Areas for consideration**

- Job creation should be less of a priority
- Project marketing increased awareness needed
- Financial support for new build and equipment

